

Message Text

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PAGE 01 STATE 203569

70

ORIGIN ARA-20

INFO OCT-01 ISO-00 PM-07 DODE-00 AID-20 EB-11 IGA-02 MC-02

OMB-01 TRSE-00 SS-20 NSC-07 L-03 CIAE-00 INR-11

NSAE-00 RSC-01 /106 R

DRAFTED BY ARA/APU:AMB.SIRACUSA

APPROVED BY ARA/APU:FVORTIZ

DOD;AMB CORRIGAN

PM/SAS:GSWEANY

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R 162204Z SEP 74

FM SECSTATE WASHDC

TO AMEMBASSY MONTEVIDEO

C O N F I D E N T I A L STATE 203569

E.O. 11652: GDS

TAGS: MASS, UY, US

SUBJECT: A-37B AIRCRAFT OFFER

REF: CSAF MESSAGE 132159Z

FOR CHARGE AND COLONEL KERR FROM AMBASSADOR

AMBASSADOR THOROUGHLY EXPLORED A-37B PROBLEM IN PENTAGON WITH SPECIFIC REFERENCE TO VARIOUSLY CHANGING INFORMATION ON PRICE AND DELIVERY ESTIMATES, SEVERE PRICE INCREASES AND NEGOTIATING RESPONSIBILITY. UNFORTUNATELY, WHILE ASSURANCE OBTAINED RE CENTERING NEGOTIATIONS IN MONTEVIDEO, NO RELIEF OBTAINABLE REGARDING PRICE AND DELIVERY. YOU SHOULD THEREFORE PROCEED WITH OFFER ON BASIS OUTLINED REFTEL. ASSURANCES WERE GIVEN BY DIRECTOR OF MILITARY ASSISTANCE AND SALES, AF MAJOR GENERAL PRICE, THAT IF ACCEPTED PRIOR EXPIRATION DATE, THESE PRICES WOULD BE FIRM. \$200,000 COMPARISON TO NEW AIRCRAFT PRICE REFERS TO LOWER PRICE IF SALE OF 16 IS MADE. KISSINGER

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: MILITARY AIRCRAFT, MILITARY SALES, PRICES
Control Number: n/a
Copy: SINGLE
Draft Date: 16 SEP 1974
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Authority: cunninfx
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 28 MAY 2004
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Drafter: AMB.SIRACUSA
Enclosure: n/a
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30 JUN 2005

Review Media Identifier:
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Review Release Event: n/a
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Review Withdrawn Fields: n/a
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